



**PRESENTATION
EXTRAORDINARY
GENERAL MEETING**

March 5, 2018



Financial development Group FY2017

Net Sales FY2017

SEK 1,027 m (729 m)

+40,9%

EBITA FY2017

excl. changes in liabilities to sellers

SEK 118 m (104 m)

+13,6%

Acquisitions FY2017

EBITA: 75 m (90 m)

No. of: #10 (#7)

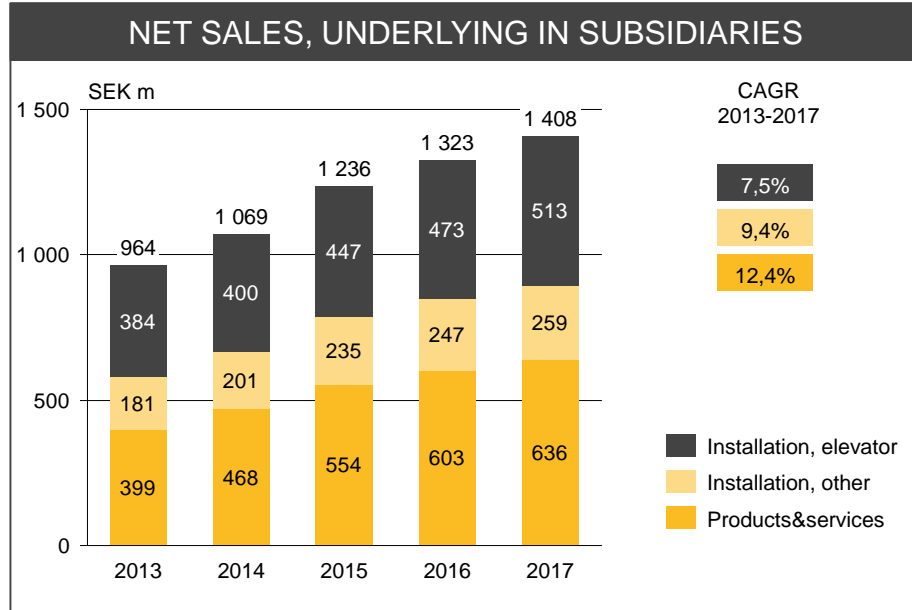
EBITA FY2017

SEK 196 m (109 m)

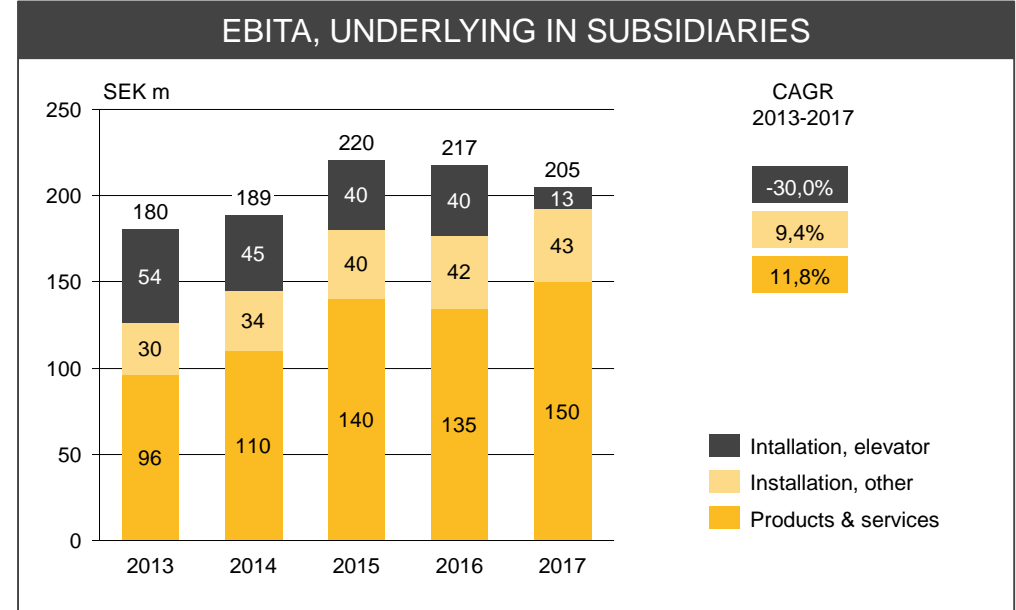
+80,5%

NOTE: Figures excluding the Support-business to provide a fair view on the development, Sdipotech intends to divest the business pending decision at AGM.

Overall EBITA growth rate in line with financial targets except for elevators. A profitability program has been launched for elevators to restore profit levels.



- Solid growth in net sales across all areas
- Our elevator companies have over many years of high profitability been concentrated on and aligned to growth



- 'Products & services' and 'Installation other' provide steady growth in EBITA well in line with our financial targets at 5-10%
- A long period of weakened profitability in the elevator renovation market. New installations increase in booming economies at the expense of renovation.

A profitability improvement program has been launched for our elevator business area

- First actions implemented in 2017 and program at full speed since start of 2018
- The decline in EBITA is expected to bottom out during the first quarter and, compared to last year, positive effects are expected to start showing in the second quarter, with full effect on EBITA in 2019

Main messages overlooking 2018

In general, solid organic growth and diversification

- Elevator business put aside, business areas grow with maintained profitability
- Important diversification through 18 independent companies outside elevators

Improvement program launched in elevator business to restore profit levels

- An improvement program has been launched to outperform the market and restore profitability levels
- Improvements will come gradually. Effects expected in the 2nd quarter of 2018 with full effects in 2019.

Growth remains on the agenda, but profitability is prioritized

- Acquisition targets remain unchanged long-term
- Operational focus and profitability is however the main prioritization for group management
- Divestment of the Support-business to further streamline to the core business

SUMMARY

- Long-term growth targets are unchanged, business in general is on a healthy profitable growth track
- Acquisitions will continue, but re-balancing focus to ensure profitability first and foremost

Thank you for your attention!



Appendix

Sdiptech in brief

Management and board

Management



JAKOB HOLM
CEO

Shares:
266,749 (Class B), 1,040 (Pref)
Experience:
Axholmen, General Electric, Accenture
M.Sc. KTH Royal Institute of Technology



CARL JOHAN ÅKESSON
CFO

Shares:
100,000 (Class B), 150 (Pref)
Experience:
Mediaplanet, EF, MTG
M.Sc. Stockholm School of Economics



FREDRIK SEDERHOLM
President,
Tailored installations

Shares:
88,888 (Class B)
Experience:
Assemblin, Caverion, Otis Elevator
M.Sc. Business Economics, Stockholm University



FREDRIK NAVJORD
President,
Niche products & services

Shares:
18,180 (Class B)
Experience:
Metric, Addtech, Volvo
M.Sc. Chalmers University of Technology



KAMJAR HAJABDOLLAHI
Head of acquisitions

Shares:
46,700 (Class B), 12,349 (Pref)
Experience:
Orbion Consulting, Webpentus
Master of Law (LL.M.) Uppsala University

Board of Directors



ASHKAN POUYA
Chairman

Shares:
1,000,000 (Class A), 5,835,383 (Class B)*
Experience:
Serendipity Ixora, Serial entrepreneur
B.A. Business Administration



JOHNNY ALVARSSON
Board Member

Shares:
18,200 (Class B)
Experience:
Indutrade, Elektronikgruppen, Zeteco
M.Sc. Linköping University Institute of Technology



JAN SAMUELSON
Board Member

Shares:
91,000 (Class B)
Experience:
Resurs Bank, Accent Equity Partners
M.Sc. Stockholm School of Economics



KATARINA LUNDBLAD PINNEKAMP
Board Member

Shares:
9,090 (Class B)
Experience:
ABB, Exeger
M.Sc. in Material Science



SAEID ESMAEILZADEH
Board Member

Shares:
1,000,000 (Class A), 5,835,383 (Class B)*
Experience:
Serendipity Ixora, Serial entrepreneur
Ph.D. in Materials Chemistry



MIKAEL LÖNN
Board Member

Shares:
169,215 (Class B)
Experience:
Serial entrepreneur
B.A. Stockholm University and M.D. Karolinska Institutet

*) Through Serendipity Group AB